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Northwest Tech Bridge Mr. Thai Tran INDUSTRY DAY 14 MAR 2023

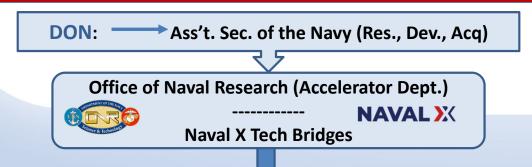


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Accelerating the Transition of Innovative Dual Use Technologies

NW TECH BRIDGE: A PLATFORM FOR GREATER COLLABORATION BETWEEN DON and SMALL/NEW TECH COMPANIES



Navy/Defense

- Federal Labs
- Test and Evaluation
- In Situ Exercises
- Fleet/Operational Units
- Program Leadership
- National Security Forces



Northwest Tech Bridge (NWTB)

- Acts as a front door d help reduce barriers to communication with DON.
- Provides assistance to innovators that have never done business with DOD before.
- Fosters emerging technology transition and adoption from DON labs to Industry
- Assists SBIR/STTR transition
- Assists entities that are early in the technology readiness level that require additional research



Industry/Private Sector

- SMM's
- Innovators
- Private Financing (Investors)
- Academic Orgs
- State Government
- Local Government
 - PTAC
 - PNAA
- County Economic Development



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NW TECH BRIDGE - VALUE TO THE ECOSYSTEM

What to Expect?

No cost advisement/coaching that will help new and non –traditional suppliers navigate the Navy system

- Learn how to find opportunities
- Learn how to speak to TPOCs
- Prepare your business for obtaining contracts or grants from DoN
- Learn about other resources
- · Assistance making Navy connections
- Learn how to interpret Topic solicitations

Specialized Focus Areas

- Tech transfer: Assist in identifying DON patents/technologies the have significant military/commercial dual-use potential. Available for transition to industry.
- Assist in matching DON needs, technology gaps and requirements to SBIR/STTR developed technology and identify potential Phase III projects.
- Locating contracting opportunities
- Connect to Experimentation/Demonstration
 Opportunities through the SBIR Experimentation
 Cell
- SBIR transition: Connect companies with the SBIR Transition Program

LEARN MORE/GET STARTED: https://nwtechbridge.org/



WHO WE WORK WITH

Are you interested in SBIRs or STTRs?

DOD SBIR/STTR Program has been reauthorized-expect new Navy topics November 22.

Are you a small business with an innovative technology?

- o New, improved, refined, or incrementally better
- o Involves expansion to an adjacent business or customer
- o Creation of entirely new technologies to serve new markets and new customers

Are you a small business interested in other non-dilutive funding opportunities?

- Other transaction authorities
- o Specialized procurements for experiments
- o Research and development agreements

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Get started /Learn more about the Navy's Northwest Tech Bridge, Government contracting, SBIRs, and request assistance at:

https://nwtechbridge.org/

Email Ralph Duncan: rduncan@nwtechbridge.org

